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Enterprise Information System

- ▶ Provides timely access to metrics that lets managers monitor the health of their business
- ▶ Comparative reporting to budgets or previous periods enables quick responses to upward and downward trends
- ▶ Branch/Teller level reporting lets you implement incentive programs based on achieved results
- ▶ Drill-down analysis helps pin-point issues, such as performance (ERS garage or driver), or product sales (by branch and/or teller)
- ▶ Drag and drop Windows interface is easy to use, which facilitates business analysis and enables quick creation of personalized reports
- ▶ Obtain your results quickly, typically in seconds
- ▶ Eliminates the need for manually tabulated end-of-month statistics and decreases costs for custom reporting
- ▶ Publish EIS reports to your Intranet to share information with other users; a web browser simplifies the distribution of information
- ▶ Graphical display options, such as pie charts and bar graphs enable customized reporting for various audiences

Enterprise Information System (EIS) is a powerful analysis and reporting tool that provides timely and insightful information on your business. With EIS, you can monitor trends and factors that are driving performance. EIS can be used with AXIS Point-of-Sale, Sundry, Traveller's Cheques, Medical Insurance, Auto Touring, Member Request Tracking, Emergency Road Service (ERS) and General Ledger.

In addition to EIS, PowerPlay capabilities are bundled with these applications:

- AXIS Membership: membership count reporting and promotion/response tracking
- AXIS Travel: travel
- AXIS Navigator: dialog marketing

The EIS system provides summarized business-line information from your operational systems in AXIS that is kept current daily by accessing transactional data via your regular end-of-day processes. To stay on top of your business, you can access budget information and the following comparisons:

- month-to-date, quarter-to-date, and year-to-date
- previous month, quarter, and year

For example, your business executives and managers can monitor and report on various statistics using the following AXIS applications:

- Point-of-Sale: retail revenue and sales amounts, cost, budget (revenue and sales), and unit costs by product class, product, supplier, discount, branch, teller and service area. You can also track Traveller's Cheques sales, revenue, commissions and charges by seller, product, branch, teller and more.
- AXIS ERS: emergency road service calls, costs and/or response times by problem code, clear code, garage, grid, car model and age, as well as

ERS staff and/or garage performance.

- Member Request Tracking: member request count and cost by type, department, open/close month, source cause, response type, request taker/handler and more.
- General Ledger: general ledger amount, opening/closing balance, budget amount, revised budget amount by account, department, branch, period, type (balance sheet or income statement) and more.
- Auto Touring: auto travel requests count and cost by type (TripTik vs. publication) destination, shipping method, incoming method, work center and more.

Multi-Dimensional Analysis and Reporting

The EIS system utilizes Cognos® PowerPlay® (a world leader in business intelligence) to manipulate summarized operational data to obtain useful insights into your business. With PowerPlay, you can:

- define the unit of measure, data values, ranking and sorting to use on your reports using a drag and drop design environment
- choose from a wide range of graphical displays, including cross tabs, graphs and charts
- print canned or customized reports, or publish to an intranet where they can be accessed from a web browser
- define your own calculations, such as determining actuals as a percent of budget, or previous year results
- filter dimensions to only look at specific values, for example, sales for a particular branch or agent, or garage response times
- define exception highlighting for values above or below a designated range
- save data in Microsoft® Excel, or Adobe PDF format.

EIS Setup

Setup functions let you define special analysis and reporting groupings, enabling you to report on grouped areas rather than just one area:

- Define ERS garage groups, work shift (morning, afternoon or evening) ETA (10 minutes early or late, for example), elapsed time (dispatch to on scene, scene to clear, for example), car age, delays and more
- Group travel destinations and categorize products.

EIS also lets you set up budgets so that you can create reports that compare actual amounts to budgets.